

## **Going Once...Going Twice...SOLD!**

*SEAWAY NEWS, Friday, April 6, 2001*

*"Here is a lady with more energy than most and one that goes out of her way to honour the consignor's trust in her." The Canadian Auctioneer, Winter 1999*

Auctions are fun and exciting events and none more so than those of Theresa Taylor. Theresa is a Certified Auctioneer and an experienced Auction Manager whose skills and energy are devoted to the success of every auction. Theresa is a Graduate of World Wide College of Auctioneering, and currently enrolled in the International Society of Appraisers.

Theresa's personality shines through her "bid calling" - during her second year, Theresa attained First Runner Up in the Novice Division at the Canadian Auctioneer's Competition.

Why Auction? Auctions are an excellent marketplace where converting property, possessions or inventory to ready cash, at true market value, is achieved through the competitive bidding process. Single items, complete or partial estates, antiques, collectibles, inventory turnover, liquidation or real estate, it's hard to imagine anything that cannot be sold at auction! But successful auctions don't just happen, when you call Theresa E. Taylor and Associates Auctioneering, you have a team working to ensure preparation and sale day is properly designed to suit your consigned items and your needs.

Your first consultation is FREE!, a professional and confidential meeting with Theresa to determine items to be auctioned. When you want to "downsize" your home, business, collectibles or inventory, you don't want to discount "junk" that could earn you Cash! Offering a complete service package, Theresa will assess your needs and the services required to ensure a successful sale day, at your site or an auction facility.

Theresa's professional approach to the auction business is backed by 27 years of experience in Business Management. In addition to cash or acceptable cheque, buyers can purchase with Visa, Mastercard and Interac. Theresa's innovation of the computerized auction system provides itemized receipts for buyers and for the consignor an expedient and detailed documentation of the sales, along with PROMPT PAYMENT.

In the community, Theresa is a member of the Cornwall Rotary Club, Cornwall Chamber of Commerce, the Cornwall and Seaway Valley Tourism and Women's

Entrepreneurs, among others. Over the past several years, Theresa has contributed her talents, assisting local charities, raising over \$52,000 during 2000.

Just for fun or financial need, call Theresa at 347-7672 for your FREE consultation. As attested to by consignors and buyers alike, Theresa is a personable and enthusiastic auctioneer, her preparation for Sale Day begins the day of the client's commitment.