

Theresa Wins Ontario Competition

Theresa Taylor added some more hardware to her mantle, following the 23rd Annual Convention of the Auctioneers Association of Ontario (AAO), held last week in Stratford, Ontario.

Ms. Taylor competed in the AAO Championship Competition, which took the form of a real charity auction to benefit the Rotary Club of Stratford's Respite House. Nineteen auctioneers from across Ontario competed, hailing from Sault St. Marie to South Lancaster. At the end of the day, \$10,000.00 was raised for the charity, and Ms. Taylor was crowned Ladies Champion and Experienced Overall Champion. She is the first female ever to win the Experienced Overall title.

"Theresa was obviously on top of her game at the competition and the judges rewarded her for that," said Ken McGregor, Executive Director of the Auctioneers Association of Ontario.

It is always nice to test your skills against some of the best auctioneers in the province, and in that regard I am very pleased and excited with the results, said Theresa Taylor. It makes sense that if you are going to have auctioneers compete, why not hold a real live auction. It was fun to compete, however the true winners of the day were Rotary and their charity.

Competitors were judged by a panel of five judges. Points were awarded for presentation, selling skills, and the clarity, speed, rhythm, and timing of the auctioneer's chant.

Theresa is a credit to the Auction Industry, said Bill Sheridan, President of the National Auctioneer's Association (NAA) and one of the judges of the competition. When she took the microphone the auction came alive with enthusiasm. Her professional demeanor and the way she approached selling each item made it very clear that she was indeed a champion auctioneer and bid-caller.

Theresa Taylor is a certified and experienced auctioneer operating out of South Lancaster on the outskirts of Cornwall, Ontario. She has helped to raise over \$300,000 through special charity auctions over the past several years, and has worked hard to



**Theresa Taylor is Ontario's
Champion Auctioneer**

improve her skills, both as an auctioneer and as a businesswoman. These efforts have been recognized with a number of awards.

- Rose Award (NAA March 2005)
- World Ladies Champion and Canadian Ladies Champion (AAC, Montreal, 2004)
- Member of the Year (AAO, 2002)
- Entrepreneur of the Year (Cornwall Chamber of Commerce, 2001)

The Auctioneers Association of Ontario (AAO) is an association dedicated to promoting auctioneers and the auction industry in Ontario. Its members represent many segments of the auction industry and include the most respected auctioneers in Ontario.

Here are the official final results from the competition:

- **Novice Champion:** Greg Wheeler, Brussels
 - **Runner up:** David Hiscox, Port Sydney
- **Ladies Champion:** Theresa E. Taylor, South Lancaster
- **Experienced Overall Champion:** Theresa E. Taylor, South Lancaster
 - **Runner up:** Gary Jantzi, Wellesley

The AAO Annual Convention is extremely important as attendees gain invaluable information, not only from the speakers, but from other delegates as well, added Ms. Taylor. The fellowship experienced at the convention allows us to return home with a positive & energized attitude toward our industry.